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# Danielle Blythe Guillory

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## SKILLS

- Self-starter
- Aspiring Sommelier
- Ability to quickly learn new skills
- 4 years of Management experience
- Energetic and Motivated
- Very Strong Work Ethic
- Computer-literate
- Strong mentality
- Positive Reinforcement Expert
- Professional Customer service

## EXPERIENCE

### **Il Bracco**

September 2022 - Present

- Server
  - Relaxed fine dining restaurant with a teamwork-oriented work environment where the whole team is hands on with each table in the restaurant
  - Educated on wine etiquette, proper cocktail lingo and liquor distinction
  - Always acknowledge all guests within personal proximity
  - Take orders for my table while leading the guests experience within the restaurant to create a consistent culture
  - Running food, helping back of house and also helping any teammate that may need a hand at the time

### **Acme Oyster House**

July 2021 - August 2022

- Bartender & Server

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- Thoroughly explain what kind of Wine, Beer and Liquor we have on the menu
  - Responsible for the set-up, maintenance and operation of the bar
  - Take orders, prepare and serve alcoholic, non-alcoholic beverages and meals to guests courteously and efficiently according to restaurant recipes, standards and procedures
  - Prepare bar drink orders for service staff
  - Promote positive guest relations
  - Assist in the maintenance of the restaurant, service areas and equipment

### **Kroger's**

February 2020 - May 2021

- Manager of Liquor Department
  - Delegate tasks with Sales Representatives, as well as, ordering deliveries every week to keep product in stock
  - Stay ahead on trends to drive sales
  - Coordinate displays of product and organize department daily
  - Help any department in need when my tasks are done for the day
  - Computer communication with corporate and district managers

### **Corkscrew BBQ**

April 2019 - February 2020

- Front house worker with duties including deep cleaning, inventory of supplies for customers or employees
- Cashier - helping with the flow of 200-300 customers a day within a 3-4 hour span of time
- Artist - make art pieces for the inside of the restaurant from time to time.

### **Radical Empathy Education Foundation (non-profit work) - Outreach Coordinator**

December 2018 - May 2019

- We worked to help educate the public on prevention education of Human Trafficking throughout the USA.
- I worked with the founder closely on any events around Houston area and would even travel to Austin from time to time.
- We heavily used Word documents and Excel spreadsheets for keeping track of all school, supporters, etc.

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- One other job was public speaking at events when we would talk about our education system and on the phone when reaching out to schools.
  - I also helped lobby at the 2019 Legislative session to help pass more viable laws to help teach prevention education to students and teachers all through Texas.

### **Texas Campaign for the Environment- Office Manager**

October 2016- March 2019

- Had been promoted to Office manager in July 2018. My responsibilities include recruitment, ad calls, answering the phones, booking speakers and interviews, organization of files paper form and computer, kindly greet and attend to anyone that walks through the door and set up flyers around town once a week.
- Started as a canvasser going door to door for environmental justice winning concrete goals for the state of Texas. After a couple of months I became one of the managers for the office and managed 3 to 8 people each day.
- After accomplishing these positions, I decided to take on a separate role and start the process of music outreach. Going out on my own to different music venues each week, setting up a booth and simply starting conversations with individuals that took interest. From there, I proceeded to go out each day and make connections with like minded individuals which led me to pulling off a benefit show held at Southern Star Brewery. At that show, I delegated jobs between 20 people and 3 bands.

### **Citizens for Animal Protection, I-10 & Barker Cypress - Incoming Technician**

August 2015 - September 2016

- Experience with animal caretaking, intake of surrendered animals, adopting out of other animals and general hard labor of cleaning

### **BONA Fitness and Wellness, I-10 & Katy Fort Bend - General Manager and Yoga Instructor**

April 2012-August 2015

- Billing Coordinator, Sales associate, Schedule maker, Supervisor of general employees, Event Coordinator
- Trained Yoga 3-4 times a week and Personal training 2-3 times

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## EDUCATION

**Katy High School, Katy - High School Diploma**

August 2010 - June 2014