

# Sophia Simpson

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## EDUCATION

**University of California Irvine | 2024**

BA: Criminology, Law, & Society Minor: Psychological Science

**El Camino Community College | 2022**

AA: Psychology

## EXPERIENCE

### **Sales Associate**

Sugarfina | El Segundo, CA | May 2022 - September 2022

- Answered product questions with up-to-date knowledge of sales and promotions
- Arranged new merchandise with signage and appealing displays to encourage customer sales
- Summarized sales using statistics followed by executing written explanations of findings

### **Amazon Shopper**

Whole Foods | Playa Vista, CA | July 2020 - September 2022

- Satisfied customers with quick, accurate service under tight deadlines
- Shopped a customer's complete grocery order, verified replacement items, and selected the freshest fruit, produce, and meat
- Managed multiple tasks simultaneously while maintaining attention to detail and ensuring a seamless guest experience.

### **Sales Associate**

Hats & Things | Redondo Beach, CA | August 2021 - November 2021

- Tracked stores inventory, moved excess stock, and arranged products to improve sales
- Obtained signatures for financial documents and internal and external invoices
- Exceeded sales targets through persuasive techniques and a thorough understanding of customer needs

## SKILLS

Microsoft Word & Outlook Proficiency, Google G Suite Proficiency, Written/Oral Communication, Data & Recordkeeping, Policy & Procedure Adherence, Teamwork & Collaboration

## CERTIFICATIONS

IS-0914 Surveillance Awareness | FEMA | 2023