

**Ezai Ramirez**  
Trabuco Canyon, CA  
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I am a driven, intelligent, and outgoing student who will work the hardest to my abilities.

In everything I do, I will give it my all no matter the situation I am placed in. I will demonstrate to my peers that I can be someone they can rely on and I will display the hardworking person I am and will continue to be. I am well organized and will stay concentrated on the task I am told to do. I enjoy knowing that I can help others and I am flexible in any position that needs help.

#### **Educational Background:**

- I went to Trabuco Hills High School and graduated in 2019
- I attended Saddleback College from 2020-2022 (Graduated with a Business Admin Associates degree)
- I currently attend Cal State University Fullerton; Finance Major

#### **Job Experience**

- **8/15/2019 - 4/28/2021: JV Soccer Coach:** I became a soccer coach for my old high school once I graduated. I took care of the day-to-day activities for the players, was in charge of organizing game days, and helped guide the players on and off the field. I developed leadership and communication skills while being a coach.
- **5/1/2021 - 7/30/22: Shift Lead at Nekter:** I worked here for a little over a year. I believe I obtained the skills to work in a fast pace environment. Talking to customers daily and trying to pitch them different food items to try built on my sales abilities. I built up more confidence in this job that I will use in my future.
- **1/12/2023 - 8/2/2023: Sales at BMW:** I worked as a Junior Client Advisor at BMW where I help sell cars. My duties include showing customers our cars, closing deals, and assisting in showing customers the features of our vehicles.

- **8/7/2022 - Currently: Educator at Lululemon:** I work full-time as an educator at Lululemon and my responsibilities included educating guests about what's in store and making sure they have a great experience at our store, assisting with shipments, and helping guests check out at the register.

**Skills:**

- Bilingual in English and Spanish
- Good Communication skills
- Problem Solver, Leadership, and working well with others

**References:**

- Justin Sllamniku  
Finance Manager at Irvine BMW  
(562) 745-8999
- Kobe Kendall  
Manager at Nekter  
(951) 236-5041
- Marc Stern  
Teacher and Soccer Coach at Trabuco Hills High School  
(949) 378-8232
- Dallas Jaussi  
Assistant Coach at Cal State LA  
(310) 562-3067