# **Nicholas Spring**

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### **SUMMARY**

Experienced professional with three years of expertise in bartending and customer service, while focusing on inventory management and successful business operations. Proven ability to create a welcoming and enjoyable atmosphere for patrons while delivering exceptional service, driving customer retention. Seeking bartending opportunities to utilize skills and contribute to the success of a dynamic establishment.

#### **EXPERIENCE**

#### Bartender

#### The Round-Up Saloon

July 2022 - September 2023

- Due to appetite for growth and dedication to the business, quickly promoted three times in under a year, from busser to full time bartender, while also leaning into other roles (i.e. inventory).
- Effectively balanced customer satisfaction, bar operations, and adherence to local and state laws through the efficient execution of hundreds of beverages nightly, while creating a welcoming environment and assessing individual cognitive levels after consumption.
- · Boosted daytime bar sales through exceptional mixology skills, engaging customer service, and the roll out of various brand partnership events, securing a loyal customer base and enhancing the establishment's reputation during traditionally slower business hours.

#### **Dedicated Business Owner (Style)**

**Target** 

October 2020 - July 2022

- Increased customer retention and spend through effective merchandise placement and inventory management, optimizing for unique store needs, while adhering to Target's visual and operating standards.
- Enhanced customer satisfaction by providing superior customer service through a maintenance of department-level and Target-level knowledge.
- In partnership with Department Head and Visual Lead, recognized by Target Corporate for floor set execution, both for timeliness and accuracy of objective.

#### **Barista**

Starbucks

March 2020 - October 2020

- Contributed to the preparation and sale of various specialty coffee beverages daily, ensuring top-tier quality and customer satisfaction while maintaining rigorous adherence to health and safety standards.
- Partnered with store leadership to quickly and effectively enforce new store operating procedures, focused on health + safety and customer experience, during a global pandemic.
- · Recognized as a steward of Starbucks' Partner standards through quick promotion to certified Trainer at the local store level.

## **CERTIFICATIONS**

# Texas Alcoholic Beverage Commission (TABC) License

Texas Alcoholic Beverage Commission • 2022

 $\boldsymbol{\cdot}$  Certified to serve alcohol within the state of Texas.