

Phillip Ho

Dallas, TX 75287

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Work Experience

Cook

Alice - Dallas, TX

April 2024 to Present

Knife Skills

Fast Pace Environment

Prep Appetizers

Roll Sushi

Fry Asian Cuisine

Cook

Remarkable Healthcare - Carrollton, TX

January 2024 to Present

1. Prep whatever is on the menu each day.
2. Specifically read residents tickets to make sure what to give them if they have any type of allergies.
3. I do pureed, Mechanical Soft, and Regular type of food.
4. Serve 70 residents and 20+ employees.
5. I make sure refrigerator temps are the right temp.

Sales Representative

DC inc - Dallas, TX

January 2022 to September 2022

Position- Sales Representative (Frontier)

- Would go to different territories for B2B sales
- Switch customer over from Spectrum to Frontier.
- Brought in over \$1-2K a week, \$2-4k for my company
- Number one in Frontier sales. (90-100% Quality sales/installs)
- Only Sales Rep in Denton Tx for frontier and was able to switch over 65% of customers.
- Number one sales rep for Frontier in Office.
- Able to build a team and get people promoted. (Trained someone for 3 days and got my person promoted.)
- Create public relations with customers.
- Customer service for new and existing qualified customers.
- Run morning meetings, talk about numbers for my team, housekeeping announcements, goals for the week, and standards etc..
- Travel opportunity (NY, Connecticut, Houston)

Personal Boxing Coach

Lewisville Boxing Team

January 2020 to December 2021

- Provided training to kids and adults in boxing.
- Planned and adjusted training based on each individuals' strengths and weaknesses,
- Greeting athletes in a friendly manner.
- Scheduled training for personal and or group sessions.

Delivery Driver

Haslett Logistics

September 2020 to December 2020

- Delivering packages to residents and apartments using 26ft box trucks.
- Greeting customers in polite and friendly manner.
- Ensuring accurate and timely deliveries by adapting to routes and following procedures safely.

Delivery Driver

Dylan Logistics

March 2019 to July 2020

- Delivering packages to residents and commercial locations.
- Loading and unloading vans in an organized manner, resulting in more efficient deliveries.

Warehouse Associate

Amazon

May 2017 to May 2018

- Prepared multiple shipments by setting up carts for packages, picking orders, scanning packages, safely using pallet jacks, and placing packages on carts for delivery in an organized manner.

Education

High school diploma

Berkner High School

September 2011 to June 2015

Skills

- Customer Service Skills
- Communication Skills
- Adaptability
- Leadership Skills
- Multitasking
- Self-motivated
- Organizational Skills
- Time Management Skills
- A highly motivated individual, ready to learn new skills.
- Adapts well to new situations and comfortable working in fast paced environments.
- Day trader/investor in the stock market with high returns.

- Great management skills through strong listening and communication skills.
- Sales
- Box Truck
- B2B Sales
- Public Relations
- Customer service
- Upselling
- Restaurant experience
- Cooking
- Dietary department experience
- Guest services
- Leadership
- Upselling
- Outside sales
- Customer service
- B2B sales
- Public relations
- Sales
- Sales management
- Basic knife skills

Certifications and Licenses

Food Handler Certification

Non-CDL Class C

Driver's License

EPA Type II

EPA Refrigeration Certification

EPA Certification

ServSafe