Jacob Sesler

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Work Experience

Fine Dining Server

Lombardi Family Concepts-Dallas, TX July 2023 to Present

Take care of high profile clientele with maximum accuracy. Make suggestions based of guests' wants/ needs. Answer any questions about menu.

Freelance Videographer/Editor

Jacob Sesler Films-Dallas, TX November 2017 to Present

Shoot raw footage, edit footage, vfx, sound design, color correction, shot 100+ videos

Owner/Operator

Fireworks World July 2017 to Present

Run ad campaigns. Handle big cash transactions. Keep shelves neat and stands clean. Recommend appropriate items and direct or lead customers to selections.

Seasonal

Project Manager

Stonebriar Construction Group-Dallas, TX March 2017 to Present

Prospect potential leads. Inspect home and assess damages. Close deal with homeowner. Provide assistance throughout sales process. Manage project until completion. I have successfully replaced over 100 roofs working part time in this industry. D2D and targeted ads are how I got my leads and helped the company thrive.

Bartender

Omni Hotels-Dallas, TX February 2022 to December 2023

Greet guests, handle cash and card transactions, provide answers to questions about menu, set up big parties.

Server

Komodo Dallas-Dallas, TX April 2023 to August 2023

High volume, high ticket sales. Upselling, maintaining tables.

Seasonal Support Specialist

Verizon Wireless-Irving, TX October 2021 to January 2022

Greet guests, have knowledge on products, assist customers with processing payments.

Server

Jaxon Beer Garden-Dallas, TX October 2020 to May 2021

- Handled a high volume of customers regularly
- Greeted guests in timely manner
- · Took and memorized orders
- Served food
- Checked on guests frequently
- Cleared tables
- Cleaned and sanitized restaurant

Server

Blue Sushi Sake Grill-Dallas, TX January 2019 to October 2020

Served customers in a timely manner. Gave guests a memorable experience. Took orders and put into computer. Handled cash and credit card transactions.

Food Runner

Wynona's House-Dallas, TX March 2018 to June 2018

Ran food to correct table, assisted guests with extra utensils and condiments, handled wrong orders, prepared plates for delivery.

Machine Operator/Material Handler/Packer

Amazon Woot-Carrollton, TX September 2017 to December 2017

Produced high quantity, high quality products for customers. Worked on machine. Quality check products, prepared products to be shipped, and shipped products.

Server

SNUFFER'S RESTAURANT & BAR-Dallas, TX September 2017 to December 2017

Served customers in a timely manner. Gave guests a memorable experience. Took orders and put into computer. Handled cash and credit card transactions.

Sales Clerk

Dougherty's Pharmacy-Dallas, TX June 2014 to June 2017

• Greet customers in a professional, timely, and engaging behavior. Answer customers inquiries. Provide product knowledge and location with in the store. Excellent communication skills.

• Stocked shelves. Did cycle counts. Straightened/cleaned shelves. End of year physical inventory counts. Transfer items in and out of system. Received items into system.

Part-time, on and off.

Education

Diploma

Lake Highlands High School - Dallas, TX 2016

Skills

- Microsoft Office (2 years)
- Negotiation (3 years)
- Inventory Control (3 years)
- Sales (4 years)
- Customer Service (3 years)
- Video Editing (1 year)
- Photography (1 year)
- Photoshop (1 year)
- fast learner
- POS
- Organizational Skills
- Server
- Computer Skills (4 years)
- Video Production
- Filming
- Adobe Premiere
- Adobe After Effects
- Sales
- Door-to-door
- Customer service
- Inside sales
- Outside sales
- · Communication skills
- English
- IT
- · Organizational skills
- Microsoft Excel
- Driving

Certifications and Licenses

TABC

March 2020 to Present

Food Handler

March 2020 to Present

Food Handler Certification

CompTIA A+

Currently in school for cybersecurity and working on multiple tech certifications, I am currently working to finish this up, but also have Comptia

ITF+ that I will be done with by the end of the year.

Driver's License

Assessments

Bartending — Proficient

July 2021

Understanding, pouring, and mixing drink orders

Full results: Proficient

Sales skills — Proficient

October 2021

Influencing and negotiating with customers

Full results: Proficient

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.