
Christine Nguyen

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OBJECTIVE

Hi! I'm looking for a part time job as a server. I have been in the restaurant industry for many years working different types of settings and atmospheres and have the personality and work ethic to handle hectic, high pressure settings while being a team player.

EXPERIENCE**Motorola Solutions- Culver City, CA** - *Vertical Specialist- Healthcare Sales Development*

AUGUST 2023 - PRESENT

- Conducted outbound prospecting efforts by utilizing various channels, including phone, email, and social media, to generate new leads and opportunities for the team
- Creatively outreached to potential clients through active listening and engagement through up-to-date physical security knowledge
- Implemented and managed CRM software effectively, ensuring accurate data entry, tracking, and reporting, which improved sales pipeline visibility and forecasting accuracy
- Generated pipeline within the healthcare vertical with clear, personalized strategic planning and reporting with lead status updates, summaries, and any valuable insights closely with Account Executives, Managers, and Marketing.

Kitayama, Newport Beach, CA - *Lead Supervisor/Server*

FEBRUARY 2014 - DECEMBER 2017

- Japanese fine dining, authentic restaurant trained to serve in traditional manners
- Maintained consistent standard of service by building positive relationships with regular customers, elevating the guest experience by personable conversation while working diligently and efficiently in a fine dining atmosphere
- Worked productively with minimal supervision demonstrating decision making and problem solving skills amongst staff and guests as a team player, leader, and role model.
- Demonstrated responsibility, enthusiasm, and knowledge toward menu and alcohol knowledge to increase store sales by maintaining consistent excellence in food quality, top service, and effective upselling

Guppy Teahouse, Irvine, CA - *General Manager*

JUNE 2012 - JANUARY 2016

- Worked full time as an all around team player as a host, cashier, food runner, server, busser, dishwasher, barista
- Maintained busy, hectic flow of business with communication, efficiency, and proper preparation with high volume
- Skilled on providing quick solutions and de escalating complaints

Fundamental, Los Angeles, CA - *Catering Supervisor*

DECEMBER 2018 - MARCH 2021

- Served Modern American food
- Delegated and managed a team of 25 people during events and weddings

Soba Izakaya Minami, Laguna Hills, CA

- Traditional authentic Japanese restaurant serving fresh soba and udon noodles
- Izakaya menu during dinner time

Robata Wasa, Irvine, CA

- Korean-Japanese modern menu
- Family dining restaurant with large capacity

Halves Boiling Pot and Grill, Japanese Shabu and Yakiniku BBQ, Lake Forest, CA

- Fusion Japanese menu
- Casual dining restaurant

Sawleaf Cafe, Irvine, CA

- Vietnamese fast-casual restaurant
- Food runner and cashier with high volume