Edwin Ramirez

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EDUCATION

California State University, Fullerton Major: BSN RN Expected Graduation: May 2027

EXPERIENCE

Balboa Bay Resort, A&O Kitchen + Bar/ Members Grill

Bartender

Newport Beach, CA - 2016-2021/2024-Present (Seasonal)

- Use product knowledge to promote food and beverage products and to upsell to increase profits.
- Collaborate with all team members to ensure superior service and efficient operations.
- Adhere to the high service standards of Balboa Bay Club to build relationships and retain clientele.

Nardo Italian Restaurant

Bartender

Huntington Beach, 2023-present

- Extensive knowledge of Italian wines, spirits, and beers
- POS systems and cash handling
- Strong interpersonal and communication skills
- Inventory and stock management
- Speed and efficiency in high-pressure environments

Tommy Bahamas

Bartender

Newport Beach, CA 2023-2024

- Maintain and Clean whole bar.
- Prepare plating, cocktail juices and menus for happy hour.
- Memorize all food items and new monthly specials.

VEA Marriott

Bartender

Newport Beach, CA 2022- 2023

- Pre-batch all signature cocktails.
- Maintained, clean and stock bar during opening shifts.
- Uphold Marriott and Forbes standards.
- Greet bar guests with a friendly and helpful attitude at all times.

The Lot Fashion Island

Bartender

Newport Beach, CA - 2020- 2023

- Performed opening duties of stocking and maintaining inventory for closing bartenders.
- accomplished multiple skills and roles such as Barista and concessions due to labor shortage.
- Used previous bartending knowledge to help promote new cocktails for upcoming films.
- Establish rapport with guests, cater to all requests, and resolve issues in a timely manner.

Renaissance Marriott

Bartender

Newport Beach, CA - 2021-2021

- Opened the restaurant with the same service standards from prior jobs to give excellent service before grand opening.
- Created a system for bartenders and servers with tips and pooling.
- Helped create a drink menu for the restaurant.
- collaborated with management for ways to bring more clientele.

ADDITIONAL TRAINING

• Intense service training provided by Forbes Travel Guide