**Linda Neel Choi**

Irvine, California | [LinkedIn](https://www.linkedin.com/in/linda-c-05a784107/) | 213-500-7453 | linda1999330@gmail.com

**EDUCATION**

**Coastline Community College Fountain Valley, CA**

*AS in Business Administration*

**WORK EXPERIENCE**

**Server / Manager** *Jan 2024 to Present*

Curry Pizza House – Lake Forest, CA

* Oversee daily restaurant operations, ensuring compliance with health, safety, and food quality standards
* Recruit, train, and lead staff to provide exceptional customer service and maintain a positive work environment
* Monitor financial performance, including budgets, costs, and profitability, while implementing strategies to drive sales
* Address customer inquiries and complaints to ensure a welcoming and satisfying dining experience
* Coordinate local marketing efforts and promotions to enhance brand visibility and community engagement

**Cloud Generation Specialist** *Oct 2022 to Jan 2024*

Trusted Tech Team – Irvine, CA

* Maintain a call quota of 200+ calls and at least 10 booked meetings
* Develop and manage a pipeline of prospective clients and leads (CIO’s, System Admins, IT Directors)
* Understanding of Microsoft 365 E1 E3 and E5 Licensing.
* Utilize Outreach, ZoomInfo, and Salesforce to call and sequence prospects

**Server**  *Feb 2022 to May 2022*

Rakkan Ramen – Los Angeles, CA

* Serve orders by picking up and delivering patrons' choices from bar and kitchen; deliver accompaniments and condiments from service bars.
* Ensured smooth team operations while addressing guest requests and resolving issues promptly.
* Assisted in training new hires to maintain consistent service quality

**Host / Server** *Oct 2018 to Jan 2022*

Chinchikurin – Los Angeles, CA

* Prepare restaurant for customers by setting tables, stocking inventory, and properly sanitizing
* Transmit orders to bar and kitchen by recording patrons' choices; identifying patrons' special dietary needs and special requests
* Serve orders by picking up and delivering patrons' choices from bar and kitchen; delivering accompaniments and condiments from service bars

**VOLUNTEERING**

**Student Volunteer** *Oct 2015 to Jul 2016*Center for Asian Americans Uniter for Self-Empowerment – Pasadena, CA

**Student Pollworker** *Jun 2016 to May 2017*Presidential Primary Elections – Los Angeles, CA

**Student Volunteer** *Jun 2016 to May 2017*National Latina Businesswomen Association: Los Angeles Chapter – Los Angeles, CA

**SKILLS & INTERESTS**

**Skills:** Customer Service| Office Suite (Excel, PowerPoint) | Sales | Event Planning | Outreach | SaaS | CRM
**Interests:** Golf | Diamond Painting | Puzzles | Karaoke